



A next generation supply solution

BOM Identification

Evaluating **Bill Of Material (B.O.M.)** requirements, customer selects the items to be included in the B.O.M. Processing supply solution.

Transmit Order

Transmission by customer of **B.O.M.** requirements to Lubker Distribution triggering immediate electronic confirmation, sent to designated Customer Liaison for **AUDIT POINT** review and approval.

Audit Point

Audit Points are built into several stages of The **B.O.M.** process. These points provide the customer with as much, or as little auditing of the process as they deem necessary. Audit Points can be turned on or off at the customer request and at any time during the VMI on-going relationship.

Unique Packaging

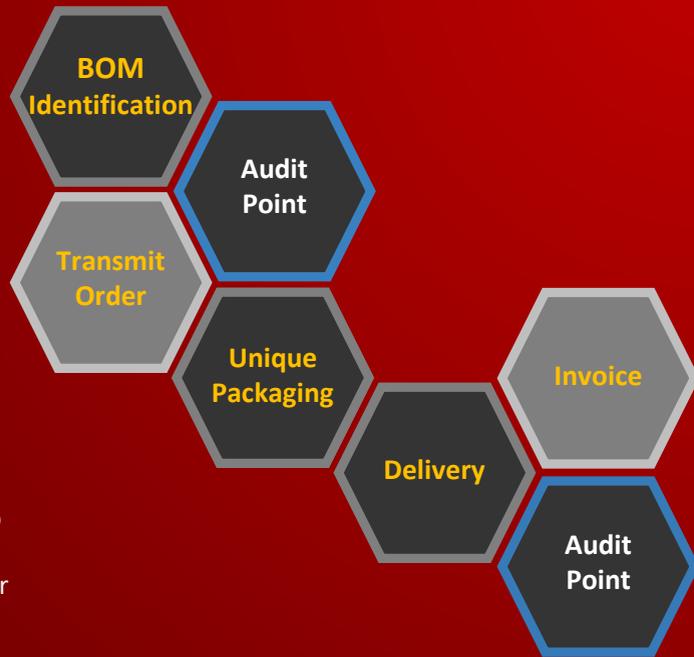
Each **B.O.M.** item (from one piece to several thousand) is packaged and labeled specific to the job. The labeled and lot traceable product is processed electronically and paperless, guided by Lubker designed internal '**BOLT ON**' proprietary distribution processing software.

Delivery

Product delivery made by trained Lubker Technicians. Optional returnable bin transportation totes are available, eliminating corrugated cartons from the job site. Detailed Packing Slip **AUDIT POINT** provided with each delivered order.

Invoice

Invoice options include 'one per order' or 'consolidated' based on agreed statement issue schedule. All invoices match specifically to the delivered Packing Slip. All have **AUDIT POINT** data characteristics.



B.O.M. Processing

Bill of Material Processing

Advances in technology and packaging automation have made B.O.M. processing an affordable, timely supply alternative.

Benefits of The B.O.M. include:

- ✓ Elimination of plant inventory
- ✓ Exact allocation of parts per assembly
- ✓ Elimination of in-house 'water spiders'
- ✓ Labeling specific to the job, assembly sequence, or other in-process identifier
- ✓ Eliminated freight to qualifying customers
- ✓ Reduced paperwork

T.C.O.* Savings Categories



* - Total Cost of Ownership

Frustrated with your current VMI process?

Contact Lubker Distribution for a free evaluation and product supply process improvement recommendation.

Lubker DISTRIBUTION

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